



WIN WITH HPE DATA SOLUTIONS

EVERYTHING ALLETRA

EVOLVE WITH BLOCK

ATTACH DATA PROTECTION

£20,000 Trade-In***

£20K on Alletra &
Competitor Takeout's
[More Offers](#)

90 Day Free Backup Trial

HPE Backup and
Recovery Service
[Learn More](#)

GreenLake

Experience HPE
GreenLake cloud
services
[Learn More](#)

HPE GreenLake for Block

Self-Service SLA
driven Storage
[Learn More](#)

ATS Classes*

Dedicated Customer
Pre Sales Sessions
[Register](#)

CloudPhysics

Data-Driven Customer
Assessments
[Register](#)

Customer Asset Tool

AI Driven Analytics &
Discovery Tool
[More Details](#)

Higher Wider Longer

Go Higher, Wider,
Longer with Services
[More Details](#)

Data Solutions: Trade-in Program

Refresh with HPE & get more back

- Refresh your old and aging IT infrastructure with HPE Storage All Flash Arrays
- Get up to £25,000 cash back on any new HPE purchase*
- Legacy infrastructure collected at no extra charge from your site and recycled
- Drive more efficient use of energy & materials. Manage your IT assets in a secure, compliant, & environmentally responsible manner. Find out more at [HPE Circular Economy](#)
- Participants: End-User Customers & HPE Channel Partners

Return	New HPE Purchase	£'s per/TB	Flat Payment	Max Claim Value
<ul style="list-style-type: none"> • Any HPE Installed base system or certain competitors • Any age • Complete and functional • Owned by the end-customer for at least 6 months 	HPE MSA Gen 6	£50	N/A	Gen 3 – £3,000 Gen 4 – £3,500 Gen 5/Non HPE – £4,000
	HPE Nimble/ Primera	£200	N/A	£10,000
	HPE SimpliVity	£200	N/A	£10,000
	HPE Alletra	£400	N/A	£20,000
	HPE Apollo	£50	N/A	£3,750
	**HPE StoreOnce	£100	N/A	£5,000
<ul style="list-style-type: none"> • Any Competitor – Dell/EMC, Pure, NetApp, etc storage system*** • Complete and functional • Owned by the end-customer for at least 6 months • Minimum bid value of £50k applies 	HPE Nimble Storage HPE Nimble Storage dHCI HPE Primera HPE Alletra	N/A	£20,000	£20,000
	**HPE StoreOnce	N/A	£5,000	£5,000



[NIKE HPE Promotions](#)

Buy your new HPE Storage Product

Raise a collection request for the legacy product

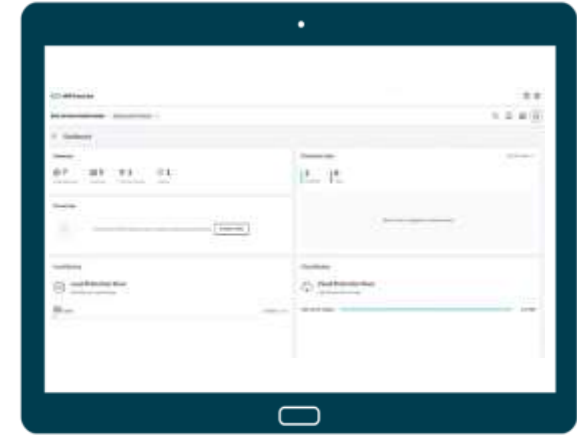
Receive the trade in value to your bank account



HPE Backup and Recovery Service: 90 day free trial

- Protect data effortlessly, efficiently
- Harness cloud-native backups
- Secure your data everywhere

Try HPE Backup and Recovery Service free for 90 days. If you're looking to protect VMware VMs, register for an HPE GreenLake for Storage account and **immediately protect up to 5TBs of data in the cloud. It's that simple.** [Get your a 90-day free trial here](#)



HPE Backup and Recovery Service

[HPE Backup and Recovery Service QuickSpecs](#)

[4 Minute Demo: HPE Backup and Recovery Service for VMware](#)



HPE GreenLake for Block Storage

Accelerate your business transformation with self-service agility for all your apps via enterprise block storage delivered as a service.

Self-service, SLA-driven storage. We deliver it.

Unlock agility and speed the pace of new apps, services, and initiatives with self-service, SLA-based block storage. Simplify storage management with a cloud operational experience on-premises — and run any app without compromise on enterprise-grade storage that you can order in minutes. We do the rest.



HPE GreenLake for Block Storage

[HPE GreenLake for Block Storage QuickSpecs](#)

[HPE GreenLake for Block Storage briefcase | FAQ | Customer Presentation](#)

[HPE GreenLake for Block Storage Tech Pro Training](#)

[HPE GreenLake for Block Storage Battletcard](#)

[HPE GreenLake for Block Storage 3-Minute Demo](#)

[Introduction to HPE Data Services Cloud Console and Data Ops Manager](#)



CloudPhysics: Customer Assessments

HPE CloudPhysics delivers instant data-driven insights, enabling you to make smarter IT purchasing decisions across edge-to-cloud. It's a simple, remote, and agentless software that continuously monitors and analyzes an IT environment.

CloudPhysics Website:

<https://nikeconsultants.co.uk/hpe-cloud-physics>

CloudPhysics TekTalk:

<https://vshow.on24.com/vshow/HPETekTalks/content/3415080>



HPE CloudPhysics

Data-driven insights for smarter IT decisions



Alletra Technical : AT Classes

Topics

Understanding Device Onboarding

- Explaining Device Onboarding
- Explaining the various users and roles

Data Service Cloud Console

- Describe Data Services Cloud Console Concepts
- Demonstration Data Services Cloud Console

Data Ops Manager

- Describe Data Ops Manager Concepts
- Demonstration Data Ops Manager

Intent Based Provisioning

- Explain Intent based Provisioning
- Provision multiple volumes
- Explain the benefits of Intent Based Provisioning

HPE Alletra Platforms

- Alletra 5000
- Alletra 6000
- Alletra 9000

Audit and Monitoring Reports

- Demonstration the audit reporting and other reports

Hands-on Lab Exercises

- Using HPE Data Services Cloud Console
- Using HPE Data Ops Manager
- Using Intent Based Provisioning to provision a volume
- Connecting a host to the provision volume
- Reporting and Audit logging

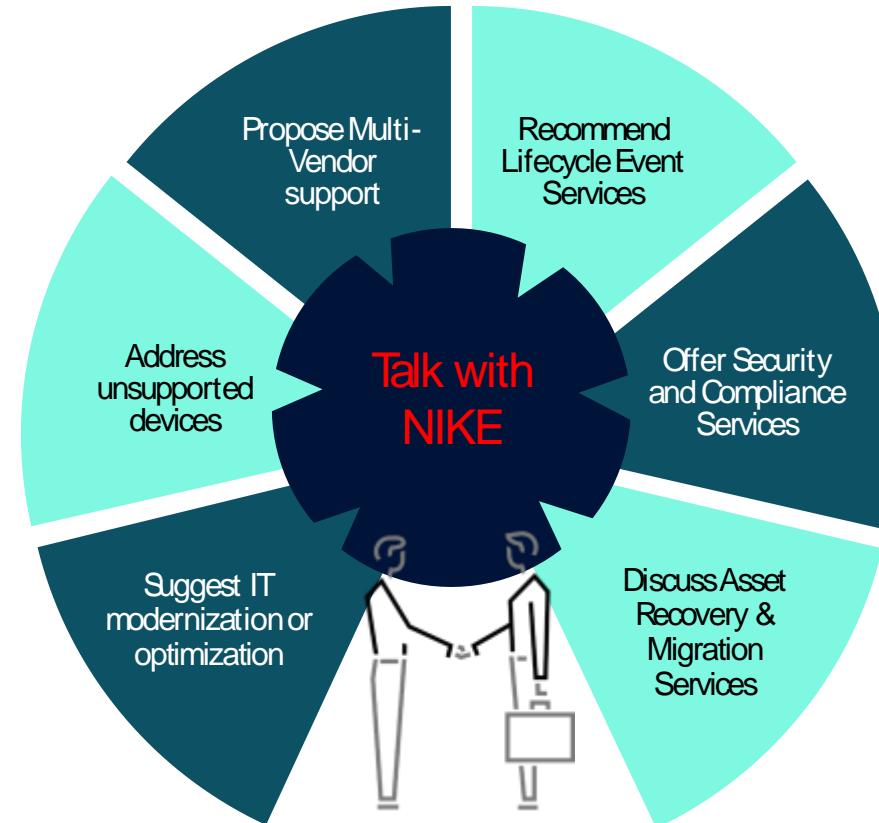
ATS Schedule	Product	Class Name	Registration Link	Location
23 rd November	Alletra 5k/6k	AT	Click Here	Virtual
14 th December	Alletra 5k/6k	AT	Click Here	Virtual
18 th January	Alletra 5k/6k	AT	Click Here	Virtual



HPE Customer Asset Program: CAP

AI Driven Discovery & Analytics Tool to help us help you understand your complete environment, resulting in more consultative and informative recommendations.

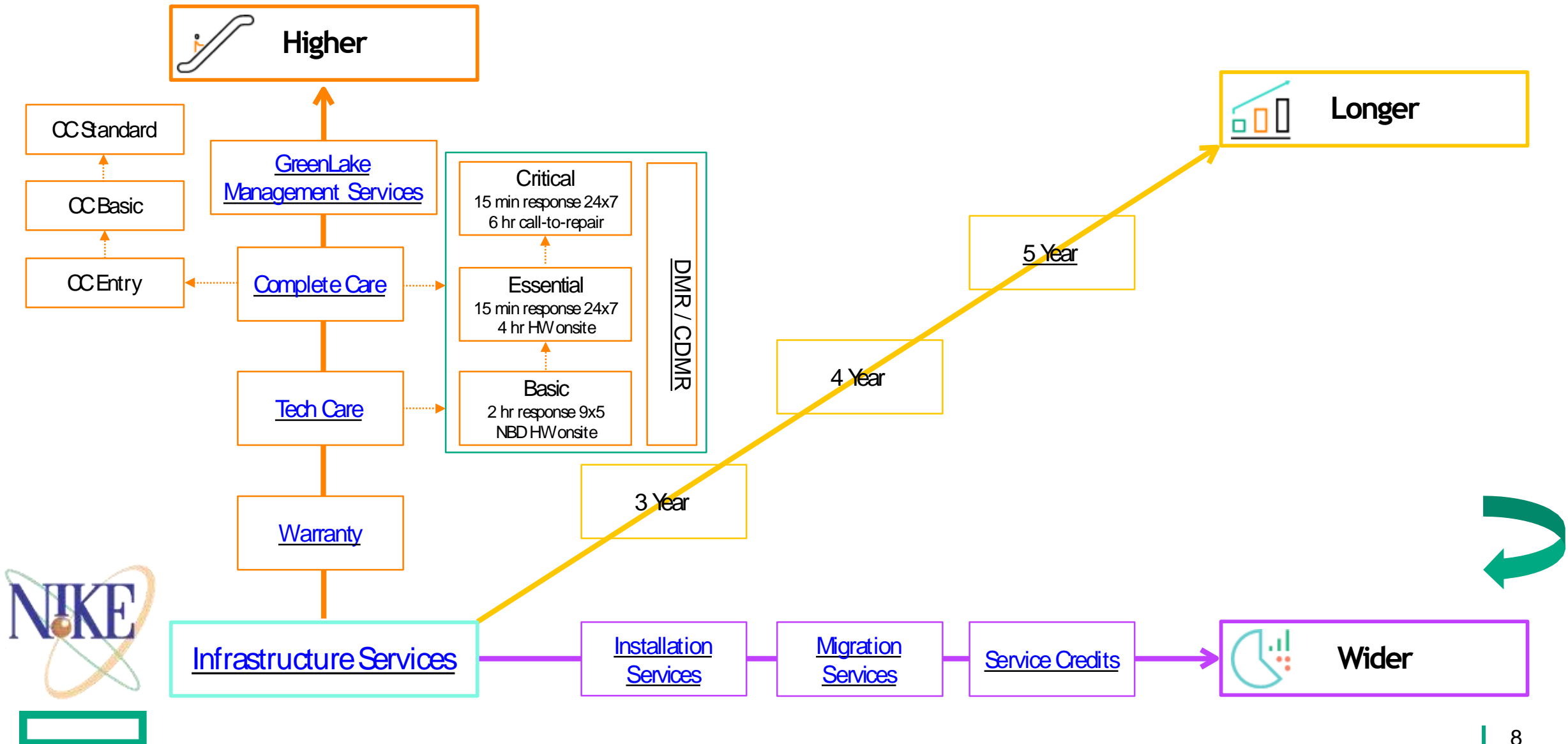
- Categorised overview of IT equipment types, learn the scale and composition of your customer environment
- Builds a profile of your business growth patterns, tailor a solution for your short to long term business outcomes
- Proactively plan for IT Lifecycle refresh, recommend a modernization roadmap, address device functionality and disposal



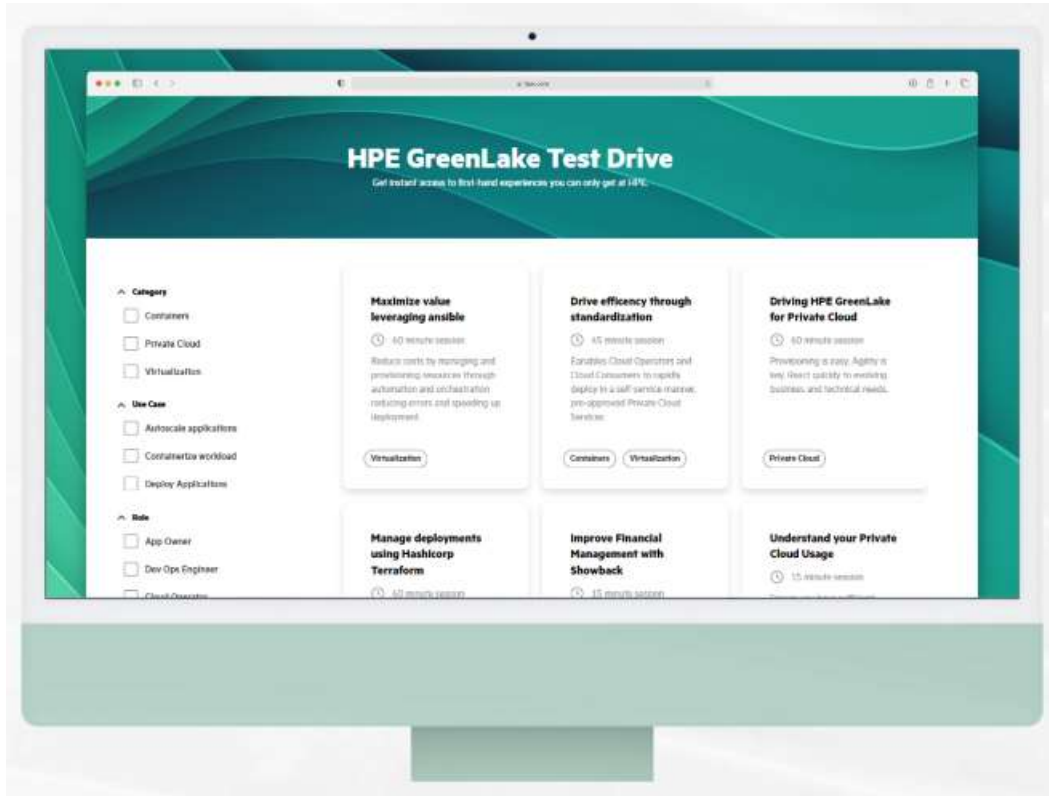
Use the HPE CAP Report to build a Customer specific strategy and sales plan



HPE Infrastructure Services: Higher, wider, longer



GreenLake



Experience HPE GreenLake cloud services

Take HPE GreenLake for a no-cost, no-obligation test drive. This guided, hands-on experience allows you to explore cloud services in a live production environment.

[Sign in to access the test drive](#)
or [Create an account](#)

